

Company Description

EnergyEdge Power Trading Pvt. Ltd. (EEPTPL) ranks among India's top 10 power trading firms. Licensed by the Hon'ble CERC (License No. 105/Trading License/2023/CERC), we are driving India's energy revolution. With a strong focus on efficiency, reliability, and cost optimization for our clients, we ensure seamless and strategic power trading across the market.

Role Description

This is a full-time on-site role for a Deputy General Manager Business Development, located in Bengaluru. The Deputy General Manager Business Development will be responsible for identifying and developing new business opportunities, planning and implementing business strategies, maintaining and expanding business relationships, negotiating contracts, and driving sales. The role requires close collaboration with internal teams, as well as external partners and clients to achieve the company's growth objectives.

Qualifications

- Proven experience in New Business Development and Business Planning
- Strong skills in Business Relationship Management and Contract Negotiation
- Sales acumen and the ability to drive revenue growth
- Excellent communication and interpersonal skills
- Strong analytical and strategic thinking abilities
- Ability to work independently and manage multiple projects simultaneously
- MBA or equivalent advanced degree in Business, Marketing, or related field is preferred

Work Experience

- Minimum 10-12 Years of relevant experience

Salary

- As per market standards (No bar for deserving candidate).

Mail your CV at info@energyedge.in